

YOUR SERVICE MANAGER IN RUSSIA&CIS

food&beverage



Service solutions' provider

Russian&CIS markets are bringing a great commercial potential to OEM. Customers needs are progressively growing and the need of local after sales presence is a non negotiable part of the business. The guarantee of a local service will grant the OEM new and continuous sales as the Customer will perceive somebody is taking care

about their process and economic results.

What Futura Global offers is specialized technical manpower and spare-parts service through warehouse management and customs operations management with a certified system, granting clear, sure and on-time-service.

— A stable and constant production process produces good profit and healthy ambient

— We want to be a company capable to understand and satisfy our customer's tasks as required by the final user through high-quality after-sales support and local service to grant continuity, growth and new business development

10 POINTS TO START YOUR EXTERNAL OUTSOURCE AFTER-SALES OFFICE IN RUSSIA&CIS

1. DELIVERY TIME

Weekly service with competitive delivery time from any European premises to final destination

2. TRANSPARENT PRICING

The customer always understands the pricing policy and could compare the EXW and DDP offers on agreed prices

3. PROXIMITY TO THE CLIENT

Daily contact with the customers to support them on orders and deliveries management

4. TRADING IN LOCAL CURRENCY

The customer is always happy to pay in local currency for service and s-parts.

5. GETTING MONEY FROM ONE HAND

Single channel for money transfer .

6. ZIP BY GUARANTEE

There is no head ache with delivering of guarantee s-parts to the local customer. We deliver it free-of-charge to the customer door

7. NO LANGUAGE BARRIER

Our people speaks fluently English, Italian, German

8. 100% EXPORT CONFIRMATION

All shipments gets an EX1 export confirmation

9. WE SPEAK THE «SAME LANGUAGE»

Our team is composed by professionals coming from different production sectors helping to understand both needs and give a clear and understandable solution.

10. AFTER-SALES TURNOVER INCREASING

We are fully sure that our system approach with fast offer made also with local currency and a quick delivery timing will significantly increase the A-S turnover

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